

# 閱暉實業受邀參加美銀美林投資會議簡報

Mar 14th 2013

# 我們的願景與使命

- 願景:成就閎暉為機構整合與人機界面的工藝美學先驅
- 使命:展現機構美學創意，實踐利潤共享的頂尖企業

# 公司里程碑



- 1978: u Set Up Silitek Corp.
- 1990: u Taiwan Obtained FORD Q1 Award
- 1993: u Malaysia Obtained FORD Q101 Award
- 1996: u Malaysia Obtained FORD Q1 Award  
u China Obtained ISO9002 Certification
- 1997: u Taiwan & Malaysia Obtained QS9000 Certification
- 1998: u Malaysia Obtained ISO-14000 Certification
- 1999: u China Obtained QS-9000 Certification.  
u Taiwan Obtained Chrysler BEST SUPPLIER Award.
- 2001: u 3-In-1 PRC Plant Integration
- 2002: u Silitech Independent From Silitek



- 2003: u China Obtained ISO-14000 Certification
- 2004: u Silitech Stocks Go Public  
u Establish Mg-Alloy BU (Now is Metal Housing)  
u Obtained BenQ BEST SUPPLIER Award.  
u Malaysia obtained ISO/TS16949
- 2005: u Establish PRC Tianjin Sales Office  
u Obtained Arima TOP QUALITY SUPPLIER Award.
- 2006: u Construction East China Factory  
u Obtained Motorola BEST SUPPLIER Award.  
u Obtained Arima TOP QUALITY SUPPLIER Award.
- 2007: u Mobile K/P W/W Top 2  
u Obtained Samsung BEST SUPPLIER Award.  
u Malaysia - 6 ASQ & 6 sigma black belts
- 2008: u Obtained Samsung BEST QUALITY SUPPLIER Award.  
u Taiwan Obtained IECQ QC080000 & upgrade ISO-9001:2000 Certification
- 2009: u Silitech Mobile K/P W/W Top 1  
u "Beetle" Keypad Design Acquired iF Material Award

34年卓越的經驗在機構與材料科學等核心技術上

SILITECH TECHNOLOGY

# 全球佈局



# 生產基地

Factory	Space (m <sup>2</sup> )	Major Product Type
台灣	13,389	Keypad、Module
華東廠	140,000	Keypad、Auto Parts、Metal Housing
華南廠	47,900	Keypad、Module
馬來西亞廠	21,322	Auto Parts、Module



Taiwan  
(Headquarter)



East China



South China



Malaysia

# Product Line



## Mobile Keypad

W/W Top 1  
TWN Top 1



## Metal Housing

Wide Rang of Metal Housing Product



## Automotive Module

Control Panel Module Assembly and parts  
there of

# 前三季財務狀況

## Consolidated Base


(in NT\$ million)	1-3Q 11		1-3Q 12		YoY
	Amount	%	Amount	%	%
Net Sales	9,518	100	6,989	100	-27
COGS	7,444	78	5,289	76	
Gross Profit	2,074	22	1,700	24	-18
Operating Expense	962	10	918	13	
Operating Profit	1,112	12	781	11	-30
Profit Before Tax	1,248	13	908	13	-27
Profit After Tax	968	10	648	9	-33
EPS	5.38		3.53		

**SILITECH** TECHNOLOGY

## 前三季財務狀況(續)

NT\$M	3Q12	2Q12	Note
Cash and cash equivalents	4,103	5,397	<ul style="list-style-type: none"> <li>▪Cash dividend payout 923M</li> <li>▪Payback long term loan 290M</li> <li>▪39% of total asset</li> <li>▪44% of market cap as of Oct 22th</li> </ul>
Net cash	2,693	3,691	
Gearing (Net debt/equity)	-43%	-61%	
Inventory days	30	30	





謝謝指教