

### **PASSIVE SYSTEM ALLIANCE**

### SILITECH TECHNOLOGY CORPORATION

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PASSIVE SYSTEM ALLIANCE

# Silitech Technology Corp.(3311) 2021 Investor Conference

2021/12/7

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### 2021 Q1~Q3 Results

### Business Outlook

### • Q&A

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## **3Q21 Results**



In NT Millions	Q3'21		Q2'21		3Q QoQ	Q3'20		3Q YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	453	100	407	100	11.4	452	100	0.2
COGS	381	84	343	85		360	79	
Gross Profit	72	16	64	15	13.8	92	21	(21.4)
<b>Operating Expense</b>	57	12	54	13		77	17	
Operating Profit	15	4	9	2	63.9	15	4	(2.0)
Other Income / Expense	6	1	8	2		5	1	
Profit Before Tax	21	5	17	4	20.4	20	5	2.9
Income Tax Expense	7	2	4	1		7	2	
Profit After Tax	14	3	14	3	0.4	13	3	3.4
EPS	0.20		0.20			0.22		
Shares: (mm shares)	68		68			60		

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### **9M21 Results**



	<b>9M2</b> :	1	9M20	YoY	
In NT Millions	Amount	%	Amount	%	%
Net Sales	1,330	100	1,206	100	10.3
COGS	1,120	84	1,127	93	
Gross Profit	211	16	79	7	165.3
Operating Expense	171	13	289	24	
Operating Profit(Loss)	39	3	(210)	(17)	118.8
Other Income / Expense	21	1	(142)	(12)	
Profit(Loss) Before Tax	60	4	(351)	(29)	117.2
Income Tax Expense	19	1	45	4	
Profit(Loss) After Tax	41	3	(396)	(33)	110.5
EPS	0.63		(6.60)		
Shares : (mm shares)	68		60		

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# **3Q21 Revenue By Products**



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# 38.8%

Mechanical Integration

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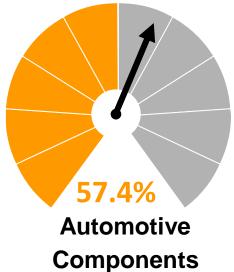
### **Automotive Components**

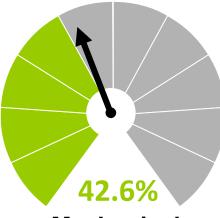
- Automotive interior components
- Automotive interior glass

### Mechanical Integration

- Wearable device
- Smart locks module
- Gaming console products
- Netcom optics component
- Mobile phone buttons
- Other Modules and Mechanical components 7

### Q2 2021





### Mechanical Integration

**25**A

# **9M21 Revenue By Products**



# **9M 2021** 60.7% **Automotive** Components

39.3%

Mechanical Integration

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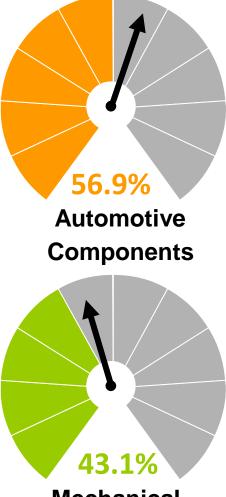
### **Automotive Components**

- Automotive interior components
- Automotive interior glass

### Mechanical Integration

- Wearable device
- Smart locks module
- Gaming console products
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- Mobile phone buttons
- Other Modules and Mechanical components 8

### 9M 2020



### Mechanical Integration

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# **Balance Sheet and Key Indices**

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In NT Millions	Sep 30, 2	2021	Jun 30, 2021		Sep 30, 2020	
	Amount	%	Amount	%	Amount	%
ASSETS						
Cash and cash equivalents	1,484	49	1,684	57	1,721	63
Financial assets at fair value through P&L	112	4	111	4	2	-
Trade receivables, net	379	12	322	11	366	13
Inventories, net	241	8	216	7	167	6
Total current assets	2,291	75	2,396	80	2,339	86
Financial assets at amortized cost	302	10	131	5	-	-
Total non-current assets	752	25	583	20	391	14
TOTAL ASSETS	3,043	100	2,979	100	2,730	10
LIABILITIES AND EQUITY						
Trade payables	245	8	223	8	234	9
Total current liabilities	561	18	499	17	538	20
TOTAL LIABILITIES	674	22	618	21	648	24
TOTAL EQUITY	2,369	78	2,361	79	2,082	76
Key Indices						
Current Ratio (x)	4.09		4.82		4.35	
Quick Ratio (x)	3.58		4.30		3.95	
Banking net (liabilities) deposits	1,899		1,926		1,723	
A/R Turn days	82		77		92	
Inventory Turn Days	54		51		42	
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# **Business Outlook**



# **Product Mix**



	Proc	<b>9Months</b> 2021	<b>9Months</b> 2020	
	Automot	ive Components	60.7%	<b>56.9%</b>
	Mechanic	al Integration	39.3%	43.1%
		Wearable device	19%	14%
		Smart locks module	12%	9%
		Netcom optics component	3%	4%
		Gaming console products & Mobile phone buttons	4%	14%
	ر م OTHER	Others	1%	2%

# **Business Outlook**









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Increase the production capacity in Taiwan and Malaysia factory, strengthen the management and resource sharing of the supply chain

Redeploy global sales layout, continue

its dedication to cross-industry

Pursuit new customers and higher

applications

market share



Automotive Components: automotive interior components, automotive interior glass and new technologies for automotive interior components

Mechanical Integration: wearable device,







## **Global Networking**









#### TW-Tamsui (HQ) R&D and New Business Development

- Rubber Strap Manufacturing & Assembly
- IOT /Home Security Product Assembly
- Optical & Mechanical Integration
- Silicon Rubber Related Components
- Various Materials Composite Solution

### China-Shenzhen 3C Related Components & Module

- Traditional Keypad & Keypad Module
- Silicon Rubber Related Component
- 2D/3D cover Glass
- Optical & Mechanical Integration
- Various Materials Composite Solution
- Mechanical Module
- Finish/Semi-products Assembly

### Malaysia-Penang Automotive Parts & Module

- Automotive Parts Mechanical Design
- Automotive Lighting Solution Development
- Automotive Parts Manufacturing
- SMT Service
- Semi-products Assembly







# Thank you

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