

# 2018 3Q Investors Conference Silitech Technology Corp.

2018/11/28

# Safe Harbor Notice

- Silitech's statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward- looking statements.
- The financial numbers hereby are based on International Financial Reporting Standards (IFRSs)

# 3Q18 Results

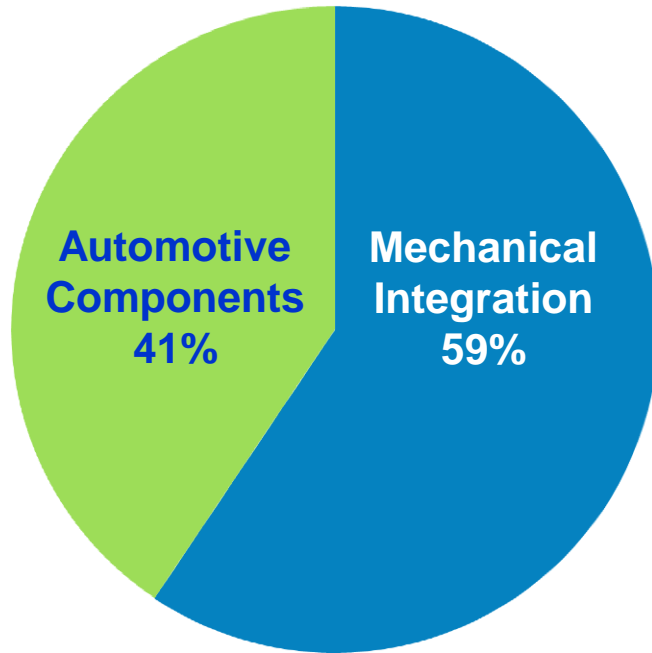
In NT Millions	3Q18		2Q18		QoQ	3Q17		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	651	100.0	487	100.0	34	664	100.0	-2
COGS	556	85.3	465	95.5	19	570	85.9	-3
Gross Profit	96	14.7	22	4.5	337	93	14.1	2
Operating Expense	108	16.7	114	23.3	-4	111	16.8	-3
Operating Loss	-13	-2.0	-92	-18.8	86	-18	-2.7	28
Other Income / Expense	52	8.0	31	6.6	67	31	4.7	68
Profit(Loss) Before Tax	39	6.0	-61	-12.2	164	13	2.0	199
Income Tax Expense	9	1.6	7	1.6	30	3	0.4	173
Profit(Loss) After Tax	30	4.4	-68	-13.8	144	10	1.6	209
EPS	0.17		-0.38			0.05		
Shares : (mm shares)	179		179			179		

# 9M18 Results

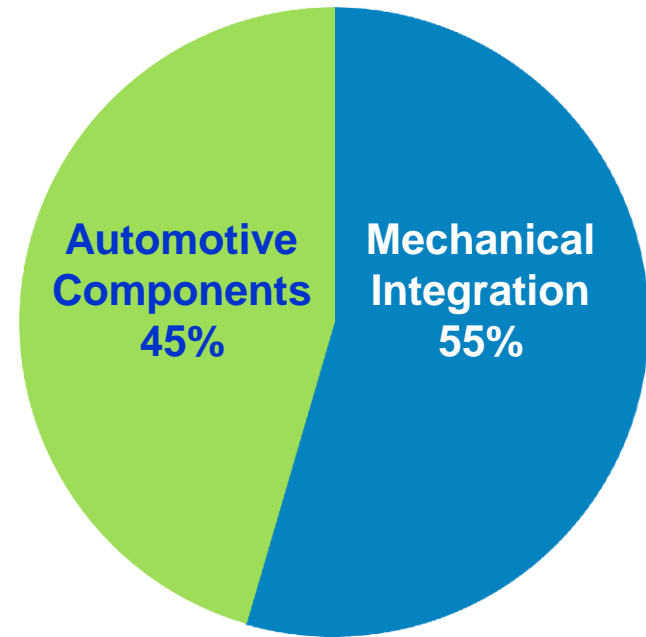
In NT Millions	9M18		9M17		YoY
	Amount	%	Amount	%	%
Net Sales	1,649	100.0	1,701	100.0	-3
COGS	1,455	88.2	1,484	87.2	-2
Gross Profit	194	11.8	217	12.8	-11
Operating Expense	332	20.1	320	18.8	4
Operating Loss	-137	-8.3	-103	-6.0	-33
Other Income / Expense	98	6.0	15	0.9	553
Loss Before Tax	-39	-2.3	-88	-5.1	56
Income Tax Expense (Benefit)	15	1.0	-7	-0.4	314
Loss After Tax	-54	-3.3	-81	-4.7	33
EPS	-0.30		-0.45		
Shares : (mm shares)	179		179		

# 3Q18 Revenue By Products

**3Q18**



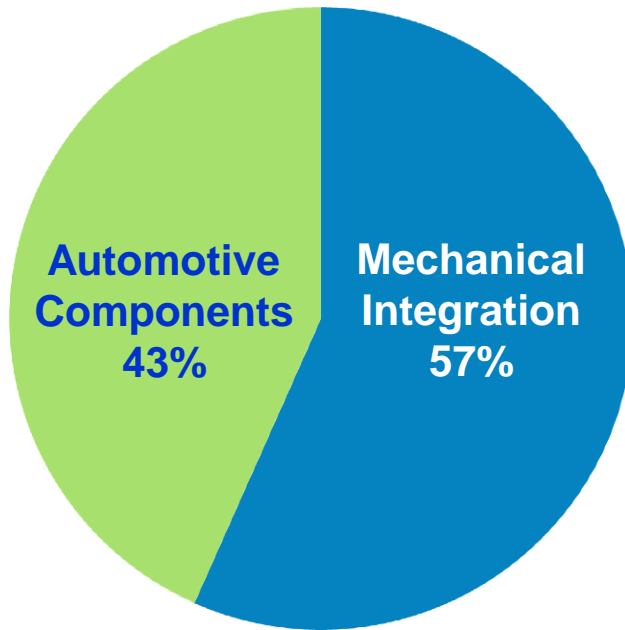
**2Q18**



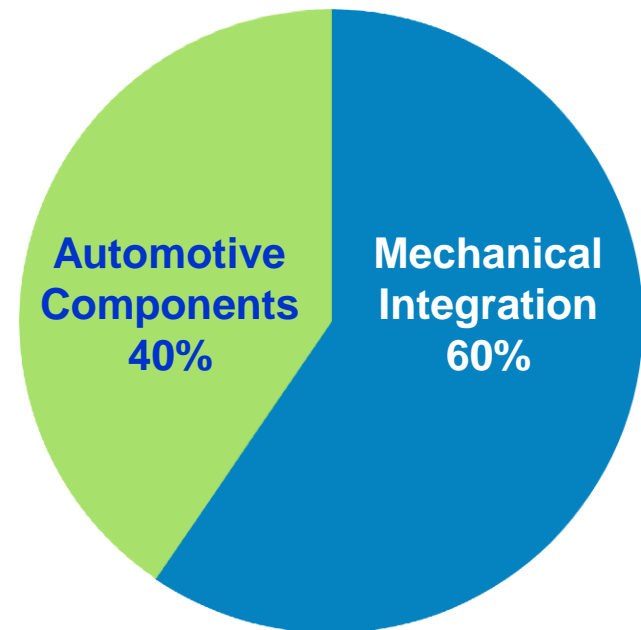
<b>Mechanical Integration</b>	Mobile phone buttons, Gaming console products, Toys, Smart locks, Netcom, Wisdom watch straps
<b>Automotive Components</b>	Automotive interior components, 3D glass car keys, Glass car panels

# 9M18 Revenue By Products

**9M18**



**9M17**



<b>Mechanical Integration</b>	Mobile phone buttons, Gaming console products, Toys, Smart locks, Netcom, Wisdom watch straps
<b>Automotive Components</b>	Automotive interior components, 3D glass car keys, Glass car panels

# Other Income / Other Expense

In NT Millions	3Q18	9M18
Interest Income	14	45
FX	9	11
Dividend Income	13	13
Others	16	29
<b>Total OIOE</b>	<b>52</b>	<b>98</b>

# Balance Sheet and Key Indices

In NT Millions	Sep 30, 2018		Jun 30, 2018		Sep 30, 2017	
	Amount	%	Amount	%	Amount	%
<b>Assets</b>						
Cash & Restricted Bank Deposits	2,024	44	2,212	48	2,365	49
Accounts Receivable	554	12	403	9	574	12
Inventories	152	3	139	3	107	2
<b>Current Assets</b>	<b>3,783</b>	<b>82</b>	<b>3,734</b>	<b>82</b>	<b>3,180</b>	<b>66</b>
<b>Total Assets</b>	<b>4,608</b>	<b>100</b>	<b>4,569</b>	<b>100</b>	<b>4,787</b>	<b>100</b>
<b>Liabilities and Equity</b>						
Accounts Payable	407	9	344	8	416	9
<b>Current Liabilities</b>	<b>810</b>	<b>18</b>	<b>707</b>	<b>16</b>	<b>886</b>	<b>19</b>
<b>Total Liabilities</b>	<b>909</b>	<b>20</b>	<b>807</b>	<b>18</b>	<b>990</b>	<b>21</b>
<b>Total Stockholders' Equity</b>	<b>3,699</b>	<b>80</b>	<b>3,762</b>	<b>82</b>	<b>3,797</b>	<b>79</b>

## Key Indices

Current Ratio (x)	4.67	5.28	3.59
Quick Ratio (x)	4.22	4.94	3.38
Net Cash(In NT Millions)	2,024	2,212	2,365
A/R Turn days	85	80	70
Inventory Turn Days	26	26	20



**Thank You**